

Special Agreements



giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Contract number: 013/2018/SME INNO
Project: SME INNO
Project number: 13.2114.0.001.00
Processed by: Geeta Datta

Contractor: ICEEM

Terms of Reference Terms of Reference

Students Innovation Project on MSME live Problems by ICEEM College

Background: Despite being more flexible than the bigger companies, one of the constraints which most of SMEs face is their inability to exactly define their problems /ideas as well as to access advanced technical and management expertise available with Academia. This adversely impacts their performance, growth, and sustainability.

This Industry Academia Collaborative model intends to facilitate interaction and cooperation between SMEs and Academia on real life cases. Live short term project ideas that aim to further define/develop/solve any specific problem of an Industry/group of industries. Such project can be undertaken by a group of students under the guidance of the faculty. These projects will help students apply their knowledge and gain practical industry experience and at the same time will be helpful to industry to either define and develop their ideas/ problem or solve their problems.

As an Innovation project mandate to enhance the industry-Academic Collaboration to address the MSMEs issues/Challenges, students innovation project on MSMEs live problems started in year 2016 with minimal participation from both SMEs and Academia. However, Due to positive result of the initiative Aurangabad witnesses the good no's of SMEs and academia collaboration in next year, 2017.

This year project intends to scale up this initiative by involving more nos of SMEs and Academic Institutions, from in and around Aurangabad region. MASSIA, as a leading Small Scale industries association in this region is supporting the project to enhance its outreach among SMEs and Academia. ICEEM (International Centre of Excellence in Engineering and Management), Aurangabad is one such college which partnering with Innovation project to identify the SMEs issues and develop innovative solution to address those issues:

Approach: Project is association with local Industries association are mobilizing SMEs to share their challenges/issue with ICEEM College in the area of Mechanical, Automation etc. with the Project and MASSIA support ICEEM college has identified 07 SMEs from Aurangabad which can collaborate with ICEEM to address their challenges. ICEEM would follow the following guidelines (developed by Project) to solve these problems:

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

Registered offices
Bonn and Eschborn, Germany

Friedrich-Edert-Allee 36-40
53113 Bonn, Germany
T +49 228 44 60-0
F +49 228 44 60-17 66

Dag-Hammarskjöld-Weg 1-5
65760 Eschborn, Germany
T +49 61 96 79-0
F +49 61 96 79-11 15

E info@giz.de
I www.giz.de

Registered at
Local court (Amtsgericht)
Bonn, Germany
Registration no. HRS 19384
Local court (Amtsgericht)
Frankfurt am Main, Germany
Registration no. HRS 12394
VAT no. DE 113891176
Tax no. 040 250 55973

Chairman of the Supervisory Board
Martin Jäger, State Secretary

Management Board
Tanja Gönner (Chair)
Dr Christoph Baier (Vice-Chair)
Dr Hans-Joachim Preuß

Commerzbank AG Frankfurt am Main
BIC (SWIFT): COBADE33XXX
IBAN: DE45 5004 0000 0688 9555 00

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Aurangabad

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Contract no. 013/2018/SME INNO

24 September 2018

1. **Identification of potential partner SMEs:** with GIZ and MASSIA support, ICEEM has approached the predefined SMEs list in its expertise areas. ICEEM has visited 12 Nos of SMEs, out of which 7 SMEs agreed to share their problems and asking ICEEM to develop some solution for those problems

Sr. NO.	MSME Name	Nos of Projects
1	Yeshshree Press & Comp Pvt Ltd	01
2	SHREE PRESSINGS, L 15, MIDC WALUJ	01
3	Mikronix Gauges Pvt. Ltd. -A37 ,Shendra , Aurangabd	02
4	Utkarsha Auto parts	03
5	DEKSON CASTINGS LTD	01
6	Vijay Co polymers	01
7	The Humates and Seaweeds Mfg. Co	02

ICEEM would engage a team of faculty and students to complete the 11 projects from 7 MSMEs in Aurangabad.

2. **SMEs Visit to Identify Problems by College Coordinator (Expert):**

The selected SMEs are visited by a team of expert faculties from respective SME area. College coordinator has assigned the task to coordinate among SMEs and College faculty team. ICEEM has able to identify 11 Problematic areas from 07 SMEs.

3. **Project team formation:** As per the expertise requirement to solve SMEs problems, ICEEM has assigned each project to a multidisciplinary team of students. The project teams would be mentored by expert faculty guides, which has required knowledge and expertise in project area.

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excellence In Engg
Aurangabad

Project Team Constituent	Nos.	Role
Coordinator College level	01	To Coordinate among SMEs and Project Teams
Mentors to Guide the Project Teams	10	Provide Mentorship to complete Projects in SMEs
Students Project Teams	11	Work on Project to develop solution

4. **Project Execution and implementation:** Project team in close association with respective SMEs would develop some solution to address the problems and implementation would be done in respective SMEs.

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Project Progress would be monitored by Industries association, GIZ and respective SMEs by having bimonthly meeting with project team. Project implementation cost would be borne by respective SMEs, once the solution developed by Project team is agreed upon between college and SME.

Outcome: All Project taken by ICEEM are expected to develop some Innovative and low cost Solution to address the SMEs problems. The project team should target to identify the benefits of their project to the SMEs in terms of their productivity improvement, Quality improvement, Cost Reduction, efficiency improvement, new product or process developed by SMEs etc. following main points to be covered by Project team:

- Develop and implement the solution of SMEs problems
- Understanding and learning of industries working culture by visiting them frequently
- Documentation of each project
- Presentation of project team work to SME, MASSIA and GIZ, whenever required.

Technical Support Fees: To successfully identify and solve the Selected SMEs problems, GIZ would like to engage the projects team from ICEEM College. Professional fee for technical support on project by ICEEM Coordinator, students stipend etc. Stipend to student's project teams will be paid by cheque/online. ICEEM should submit signed student receipt as proof of payment the technical fee for projects teams to spend their time to develop and implement solutions for MSMEs problems.

To ensure the effective implementation of all projects in selected MSMEs, ICEEM would be responsible for coordinating all activities with selected SMEs and Academic Institutes regarding this project.

Deliverable: ICEEM would be responsible to coordinate among selected SMEs, Monitor the project work and ensure the implementation of each project in corresponding industries, following main items would be deliverable by ICEEM College:

- Individual Project Report including photographs of before and after situation of all projects.
- Presentation of individual project team to project evaluation team consisting of SMEs, Academia, Association and GIZ.
- All Project related documents, photos and videos, desired by GIZ.

IP and working in SMEs: GIZ would not be responsible in any IP related conflict or any security and safety issues which will arise during SMEs visit by Project team. ICEEM would directly coordinate with selected SMEs to discuss any points related to safety, security and IP of projects and resolve the issues.

Time line: Each Project Time line is of 6 months and all project to be completed by Feb'19.

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Payment Schedule:

Time line	Payment
At the time of Signing the contract	50% of Budget
After completion of project	Full and final payment

5. Other Provisions

Tax arrangements: As per Income tax law, tax at source has to be deducted at the time of payments to consultants, if such payment exceeds Rs.30,000 per year.

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IIRW'S
**INTERNATIONAL CENTRE OF EXCELLENCE
IN ENGINEERING AND MANAGEMENT**

DTE CODE : 2516

ICEEM/2018-19/70

Date : 19 / 09 / 2018

To,
Geeta Datta
Private Sector Development,
Project Coordinator (Admin.),
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH,
B 5 / 1, Safdarjung Enclave,
New Delhi -110029, India.



Proposal from ICEEM College

Students Innovation Project on MSME live Problems by ICEEM College

College Introduction:

We take this opportunity to introduce ICEEM. We successfully exceeded the requirement of establishing an Institute, in vicinity of Waluj industrial area Aurangabad, under the Leadership of our Founder Chairman Shri. Bhujangraoji Kulkarni (Rtd. Secretary Govt of India; and the First IAS Officer of Marathwada).

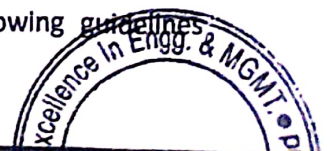
ICEEM (International Centre of Excellence in Engineering and Management) has successfully completed its journey of 7 years, and within this short period of time, it is being recognized as Marathwada's fastest developing Engineering and MBA institute. Our management has attempted to provide world class educational environment with core thrust to Industry and Education interface which is the need of an hour.

ICEEM aims for providing Quality Education in Engineering and Management that nourishes the upcoming Engineers, Entrepreneurs and Managers. ICEEM is Approved by AICTE, New Delhi; Recognized by DTE, (Govt. of Maharashtra) and Affiliated to Dr. Babasaheb Ambedkar Marathwada University, Aurangabad, (NAAC 'A' Grade).
Expanding Horizons
ICEEM
Campus Director
International Centre of
Excellence In Engg. & MGMT.
Aurangabad

ICEEM has been recognized by India Today and World Wide Achievers as the fastest growing engineering and management institute in Aurangabad. Our director Prof. DilipGour has been awarded as 'The Best Director' of Engineering and MBA institute in Maharashtra by India Today and World Wide Achievers.

We are running four undergraduate streams namely Mechanical Engg., Civil Engg., and Electronics & Telecom Engg. And Computer Science Engg. We also have post graduate course in MBA (Specialization: Production & Operations, Marketing, HR, and Finance).

Approach: ICEEM College has identified 07 SMEs from Aurangabad which can collaborate with ICEEM to address their challenges. ICEEM would follow the following guidelines (developed by Project) to solve these problems:





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Project Team Constituent	Nos.	Role
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 IN ENGINEERING AND MANAGEMENT**

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3. Project Execution and Implementation: Project team in close association with respective SMEs would develop some solution to address the problems and implementation would be done in respective SMEs.

Project implementation cost would be borne by respective SMEs, once the solution developed by Project team is agreed upon between college and SME.

Time line: Each Project Time line is of 6 months and all project to be completed by Feb'19.

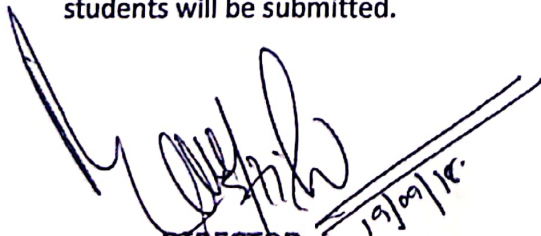
Technical fee for Project Implementation:

To successfully implement the selected projects in MSMEs, following technical fee structure is proposed by ICEEM College.

Project Team Constituent	Nos.	Fee in INR
Coordinator College level	01	30,000
Mentors to Guide the Project Teams	10	=10X10= 100,000
Students Project Teams (2-5 Students per team)	11	=11X5= 55,000
Total fee in INR		1,85,000 INR

Deliverable: All Project team would submit the final project reports to GIZ and would attend all project monitoring and review meetings, whenever organized by GIZ.

Payment Term: 50% advance at the time of contract signing and 50% after submitting the final project reports. With final report, payment receipt from coordinator, mentors and students will be submitted.


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A-5796

133690/1-3
PP04012-6

Invoice from Appraiser or Consultant and confirmation of furnishing of services by the officer responsible for the contract and cooperation.

INVOICE (2 pages)

to GIZ Office, New Delhi

B 5/1 Safdarjung Enclave, New Delhi- 110029

[Signature]

15 APR 2019

Invoice Date : 29.03.19	Invoice No. 013/2018/SME Inno-1
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<p>Appraiser/Consultant (name and full address)</p> <p>International Centre of Excellence in Engineering and Management, Aurangabad Gut No- 4, Opposite to Bajaj Auto Ltd., Aurangabad Pune Highway, MIDC, Waluj, Aurangabad-431136 Tele:02402558101</p> <p>Email: director@iceemabad.com</p>	<p>Payment Mode</p> <p><input type="checkbox"/> Bank Draft</p> <p><input type="checkbox"/> Cheque (Delhi only)</p> <p><input checked="" type="checkbox"/> Transfer to Bank Account</p> <p>Bank Details:</p> <p>Name & Add. Of Bank: Janata Sahakari Bank Ltd.,Pune- Aurangabad Branch, Opp. Gontesh Market, Dalalwadi, Aurangabad-431001.</p> <p>Account Title: IIRWS ICEEM College Aurangabad</p> <p>Account No: 016230100003723</p> <p>IFSC Code: JSBP0000016</p> <p>GST Registration No :</p> <hr/> <p>PAN No : AAATI6479D</p>
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Bank details are complete only if accompanied by account title, name & address of bank, with account number.

- Request for an advance payment (please only fill lines 1, 4, 10 & 13)
- Partial Invoice
- Final invoice

Period invoiced: 26.09.2018 to 26.02.2019

[Signature]

Mandatory information! Available on your contract!! (First three bits of information on the contract document!!!)

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Contract no. 013/2018/SME Inno	Project : SME INNO	Project No. 13.2114.0.00100
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If this is a request for Advance Payment then please fill only rows 1, 10 & 13)

Particulars		Amount (Rs.)	Reserved for GIZ
1	Advance payment	—	—
1.1	Fees	—	—
1.2	Travel (indicate amount / Nil if there is no claim)	—	—
2	Lump sum according to contract	—	—
3	Fees Coordinator:30,000 Mentors:1,00,000 Students: 55,000	1,85,000	185,000/-
4	GST (as applicable)	0	—



5	Daily allowances (Lumpsum) Dates:		
	Number of days:.....x daily rate		
	Number of days:.....x reduced daily rate		
6	Accommodation allowances (Lumpsum) Dates:	0	
	Number of nights:.....x rate/ night		
	or Actual cost according to attached hotel invoices (room charges + taxes)		
7	Air / train ticket (please supply documentary evidence)		
8	Travel cost (airport tax, taxi etc.) (if not lump sum, please supply documentary evidence)		
9	Other reimbursement according to contract (if not lump sum, please supply documentary evidence)		
10	Gross Total	1,85,000	185000/-
11	Tax Deducted at source (as applicable)		11100/-
12	Deduction of advance payment (if any, formerly received under this contract)	74,000	74000/-
13	Net Payment	1,11,000	99900/-

GIZ -Office (99.9245.4-001 00)			
Received on	Date	Signature	
Materially correct	04/04/19		
Release for payment	16/04/19		
Administratively correct	12/04/19		
Paid on	16/04/19		
Other PR	13.2	14,000.00	
Ad. R.	19900/-	Bank	Cash
Cost Code	605710	Sub-account	
Rec. C.P.		Payment	

Mandatory fields		
29.03.19	Aurangabad	
Date	Place	Consultant's Signature

Confirmation of Services

(Not applicable to advance payments at signing of contracts)

To be filled by the officer responsible for commission

Services have been delivered/ results provided according to the contract

- In full & final
- only partially (please comment)
- no (please comment)

Comments:

Chandan Lond..... 16/4/19
AVIAP name Date

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Aurangabad

Signature

* Note:- Advance payment is already back to cost.

Vide voucher No 124031/3. Ver.03 17/03/2008



Beneficiary Payment Advice

Msg Ref Number: E3S1904187674538
Date: 18-04-2019

From: DEUTSXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
Address: B 5/2, SAFDARJUNG ENCLAVE
NEW DELHI-110 029
INDIA

To: IIRWSXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
Address:

The following payment has been made:

Bank Reference: 20190418A21GN00001
Value Date: 18-04-2019
Payment amount: 99,900.00
Payment currency: INR

Bank: JANATA SAHAKARI BANK LIMITED
Bank code: JSBP0000016
Account number: XXXXXXXXXXX03723
Your Reference:
Misc Reference:

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Details are shown in the next page